ASCEND

NavisAccess

Step-by-Step Purchasing Guide

This guide provides step-by-step instructions on determining your NavisAccess™ purchase requirements.

STEP 1: Select your platform

The following platform options are available:

- Windows NT
- Solaris standalone
- HP OpenView on Solaris
- HPUX standalone
- HP OpenView on HPUX

STEP 2: Choose NavisAccess software

There are three components to consider.

- **NavisAccess:Console** – provides console interface and software database. (Required to run NavisAccess)
- **NavisAccess:Trend** – provides historical reporting/trending, plus HTML reports. (Optional)
- **NavisAccess:IP** – provides support for multi-vendor routers (Cisco, Bay, 3Com, Digital). (Optional)

NOTE: The NavisAccess Suite contains all three of the above at a reduced price. At least one Suite must be purchased to qualify for free software option upgrades.

STEP 3: Determine number of users/licenses needed

NavisAccess is sold on a per-user basis. Multiple users can access the same server. One copy of NavisAccess:Console is required for each user (operator) that will be accessing the server by running console software (includes X term).

NavisAccess:Trend and NavisAccess:IP are sold on a per-server basis. One copy required per-server, with no user limit.

Sample Configuration: Two Sun servers running NavisAccess with both IP and Trend options, with five operators accessing the servers from workstations. This setup would require the following:

- Seven copies of NavisAccess:Console Solaris (one for each of two servers, one for each of five operators)
- Two copies of NavisAccess:Trend (one for each of two servers)
- Two copies of NavisAccess:IP (one for each of two servers)

Best value for above: Two NavisAccess suites, plus five additional copies of NavisAccess:Console for Solaris.

Software checklist: Enter number of copies needed.

Quantity of Software	Model Number	Price[1]
NavisAccess Suites		
_____ NavisAccess Suite for Windows NT	ANC-SU-NT	$ 9,995[2]
_____ NavisAccess Suite for Solaris standalone	ANC-SU-SOL	$11,995[2]
_____ NavisAccess Suite for HP OpenView on Solaris	ANC-SU-SOL-OV	$13,995[2]
_____ NavisAccess Suite for HPUX standalone	ANC-SU-HPUX	$11,995[2]
_____ NavisAccess Suite for HP OpenView on HPUX	ANC-SU-HPUX-OV	$13,995[2]
NavisAccess on Windows NT		
_____ NavisAccess:Console for Windows NT (one copy per user)	ANC-CON-SA-NT	$ 1,995
_____ NavisAccess:Trend (one copy per server)	ANC-TREND	$ 4,250
_____ NavisAccess:IP (one copy per server)	ANC-IP	$ 4,995
NavisAccess on Solaris		
_____ NavisAccess:Console for Solaris (one copy per user)	ANC-CON-SA-SOL	$ 3,995
_____ NavisAccess:Console for HP Openview on Solaris (one copy per user)	ANC-CON-OV-SOL	$ 5,995
_____ NavisAccess:Trend (one copy per server)	ANC-TREND	$ 4,250
_____ NavisAccess:IP (one copy per server)	ANC-IP	$ 4,995
NavisAccess on HPUX		
_____ NavisAccess:Console for HPUX (one copy per user)	ANC-CON-SA-HPUX	$ 3,995
_____ NavisAccess:Console for HP Openview on HPUX (one copy per user)	ANC-CON-OV-HPUX	$ 5,995
_____ NavisAccess:Trend (one copy per server)	ANC-TREND	$ 4,250
_____ NavisAccess:IP (one copy per server)	ANC-IP	$ 4,995

[1]*U.S. pricing. International pricing may vary on a regional basis.*
[2]*Price valid only as part of this special offer.*

STEP 4: Determine number and type of software options needed

A NavisAccess software option is needed for every Ascend MAX™, MAX TNT™ and GRF™ device you wish to manage with NavisAccess. The software option is based on the type of device and is sold on a per-device basis.

Sample Configuration: A network contains five MAX 2000 units, five MAX 4048 units, two MAX TNT units and 25 Pipeline 130 units. This would require:

- Five MAX 2000 series software options
- Five MAX 4000 series software options
- Two MAX TNT software options

The Pipeline 130 units include the software option at no cost, allowing you to manage them as part of a comprehensive NavisAccess management solution.

Until May 31, 1998, these software options are available for free with the purchase of a NavisAccess suite. The cost of the sample configuration after May 31, 1998, will be $15,715.

Software option checklist: Enter number of software options needed.

Software Option	Model Number	Regular Price	Your Cost during this offer
_____ MAX 200Plus	M201-SO-ANC	$ 250	$0
_____ MAX 1800	MX18-SO-ANC	$ 395	$0
_____ MAX 2000 Series	MX20-SO-ANC	$ 550	$0
_____ MAX 4000 Series	MXHP-SO-ANC	$ 995	$0
_____ MAX TNT	TNT-SO-ANC	$3,995	$0
_____ GRF 400	GRF-4-SO-ANC	$4,995	$0

STEP 5: Verify device software level

Ascend devices require a minimum software level to install the software option.

IMPORTANT! Even if you have not yet upgraded your devices to these software levels, you need to order your NavisAccess suites now to qualify for this special offer. Device software can easily be upgraded at a later date, and the software option enabled at that time.

Device	Software Level
MAX family	6.0 or higher
MAX TNT	2.0 or higher
GRF	1.4 or higher

With these software levels, if you do not have the software option installed, you will not be able to manage the device with NavisAccess. (Does not apply to Pipeline units.)

STEP 6: Choose a maintenance program

NavisAccess software maintenance is available. Maintenance provides free upgrades for one year from the time of purchase, providing a sizable savings compared to purchasing upgrades separately. Upgrades will be sent automatically on CD to any customers on maintenance.

Maintenance is purchased on a one-to-one basis with NavisAccess software purchases. Maintenance is not available in suite forms. The following chart lists available maintenance options, and includes a cross-reference between the maintenance model number and the corresponding NavisAccess model number.

Quantity of Maintenance		Model Number	1 order needed for each copy of:	Price
NavisAccess on Windows NT				
_____	NavisAccess:Console for Windows NT maintenance	CS-SM-NANT	ANC-CON-SA-NT	$ 395
_____	NavisAccess:Trend for Windows NT maintenance	CS-SM-NANT-T	ANC-TREND	$ 850
_____	NavisAccess:IP for Windows NT maintenance	CS-SM-NANT-IP	ANC-IP	$ 995
NavisAccess on Solaris				
_____	NavisAccess:Console for Solaris standalone maintenance	CS-SM-NASOL	ANC-CON-SA-SOL	$ 850
_____	NavisAccess:Console for HP OpenView on Solaris maintenance	CS-SM-NASOL-OV	ANC-CON-OV-SOL	$1195
_____	NavisAccess:Trend for Solaris maintenance, standalone or OpenView	CS-SM-NASOL-T	ANC-TREND	$ 850
_____	NavisAccess:IP for Solaris maintenance, standalone or OpenView	CS-SM-NASOL-IP	ANC-IP	$ 995
NavisAccess on HPUX				
_____	NavisAccess:Console for HPUX standalone maintenance	CS-SM-NAUX	ANC-CON-SA-HPUX	$ 850
_____	NavisAccess:Console for HP OpenView on HPUX maintenance	CS-SM-NAUX-OV	ANC-CON-OV-HPUX	$1195
_____	NavisAccess:Trend for HPUX maintenance, standalone or OpenView	CS-SM-NAUX-T	ANC-TREND	$ 850
_____	NavisAccess:IP for HPUX maintenance, standalone or OpenView	CS-SM-NAUX-IP	ANC-IP	$ 995

STEP 7: Buy from your Ascend Representative or call Ascend at 1.800.621.9578 (option 3) for a VAR Representative in your area.

Worldwide and North American Headquarters
One Ascend Plaza
1701 Harbor Bay Parkway
Alameda, CA 94502, United States
Tel: 510.769.6001
Fax: 510.747.2300
E-mail: info@ascend.com
Toll Free: 800.621.9578
Fax Server: 415.688.4343
Web Site: http://www.ascend.com

European Headquarters
Aspen House
Barley Way
Ancells Business Park
Fleet
Hampshire GU13 8UT, United Kingdom
Tel: +44 1252.360000
Fax: +44 1252.360001

Japan Headquarters
Level 19 Shinjuku Daiichi-Seimei Bldg.
2-7-1 Nishi-Shinjuku
Shinjuku-ku, Tokyo 163-07, Japan
Tel: +81.3.5325.7397
Fax: +81.3.5325.7399
Web Site: http://www.ascend.co.jp

Asia-Pacific Headquarters
Suite 1908, Bank of America Tower
12 Harcourt Road
Hong Kong
Tel: +852.2844.7600
Fax: +852.2810.0298

Latin, South America and the Caribbean Headquarters
One Ascend Plaza
1701 Harbor Bay Parkway
Alameda, CA 94502, United States
Tel: 510.769.6001
Fax: 510.747.2669

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