

# NavisAccess

## Step-by-Step Purchasing Guide

This guide provides step-by-step instructions on determining your NavisAccess™ purchase requirements.

### STEP 1: Select your platform

The following platform options are available:

- Windows NT
- Solaris standalone
- HP OpenView on Solaris
- HP/UX standalone
- HP OpenView on HP/UX

### STEP 2: Choose NavisAccess software

There are three components to consider.

- NavisAccess:Console – provides console interface and software database. (Required to run NavisAccess)
- NavisAccess:Trend – provides historical reporting/trending, plus HTML reports. (Optional)
- NavisAccess:IP – provides support for multi-vendor routers (Cisco, Bay Networks, 3Com, Digital). (Optional)

**NOTE:** The NavisAccess Suite contains all three of the above at a reduced price. At least one Suite must be purchased to qualify for free software option upgrades.

### STEP 3: Determine number of users/licenses needed

NavisAccess is sold on a per-user basis. Multiple users can access the same server. One copy of NavisAccess:Console is required for each user (operator) that will be accessing the server by running console software (includes X term).

NavisAccess:Trend and NavisAccess:IP are sold on a per-server basis. One copy required per-server, with no user limit.

**Sample Configuration:** Two Sun servers running NavisAccess with both IP and Trend options, with five operators accessing the servers from workstations. This setup would require the following:

- Seven copies of NavisAccess:Console Solaris (one for each of two servers, one for each of five operators)
- Two copies of NavisAccess:Trend (one for each of two servers)
- Two copies of NavisAccess:IP (one for each of two servers)

Best value for above: Two NavisAccess suites, plus five additional copies of NavisAccess:Console for Solaris.

**Software checklist:** Enter number of copies needed.

Quantity of Software	Model Number	List Price
<b>NavisAccess Suites</b>		
_____ NavisAccess Suite for Windows NT	ANC-SU-NT	\$ 9,995 <sup>1</sup>
_____ NavisAccess Suite for Solaris standalone	ANC-SU-SOL	\$11,995 <sup>1</sup>
_____ NavisAccess Suite for HP OpenView on Solaris	ANC-SU-SOL-OV	\$13,995 <sup>1</sup>
_____ NavisAccess Suite for HPUX standalone	ANC-SU-HPUX	\$11,995 <sup>1</sup>
_____ NavisAccess Suite for HP OpenView on HPUX	ANC-SU-HPUX-OV	\$13,995 <sup>1</sup>
<b>NavisAccess on Windows NT</b>		
_____ NavisAccess:Console for Windows NT (one copy per user)	ANC-CON-SA-NT	\$ 1,995
_____ NavisAccess:Trend (one copy per server)	ANC-TREND	\$ 4,250
_____ NavisAccess:IP (one copy per server)	ANC-IP	\$ 4,995
<b>NavisAccess on Solaris</b>		
_____ NavisAccess:Console for Solaris (one copy per user)	ANC-CON-SA-SOL	\$ 3,995
_____ NavisAccess:Console for HP Openview on Solaris (one copy per user)	ANC-CON-OV-SOL	\$ 5,995
_____ NavisAccess:Trend (one copy per server)	ANC-TREND	\$ 4,250
_____ NavisAccess:IP (one copy per server)	ANC-IP	\$ 4,995
<b>NavisAccess on HPUX</b>		
_____ NavisAccess:Console for HPUX (one copy per user)	ANC-CON-SA-HPUX	\$ 3,995
_____ NavisAccess:Console for HP Openview on HPUX (one copy per user)	ANC-CON-OV-HPUX	\$ 5,995
_____ NavisAccess:Trend (one copy per server)	ANC-TREND	\$ 4,250
_____ NavisAccess:IP (one copy per server)	ANC-IP	\$ 4,995

<sup>1</sup>Price valid only as part of this special offer.

## STEP 4: Determine number and type of software options needed

A NavisAccess software option is needed for every Ascend MAX™, MAX TNT™ and GRF® device you wish to manage with NavisAccess. The software option is based on the type of device and is sold on a per-device basis.

Note, you will need to collect serial numbers for each of the Ascend products your customers want to manage in order to generate hash codes and enable the software. To make the process easier, we will provide instructions on how NavisAccess can be used to automatically retrieve a list of serial numbers for all Ascend devices on the network.

Sample Configuration: A network contains five MAX 2000 units, five MAX 4060 units, two MAX TNT units and 25 Pipeline® 130 units. This would require:

- Five MAX 2000 series software options
- Five MAX 4000 series software options
- Two MAX TNT software options

The Pipeline 130 units include the software option at no cost, allowing you to manage them as part of a comprehensive NavisAccess management solution.

Until May 31, 1998, these software options are available for free with the purchase of a NavisAccess suite. The cost of the sample configuration after May 31, 1998, will be \$15,715.

**Software option checklist:** Enter number of software options needed.

Software Option	Model Number	Regular Price	Your Cost during this offer
_____ MAX 200Plus	M201-SO-ANC	\$ 250	\$0
_____ MAX 1800	MX18-SO-ANC	\$ 395	\$0
_____ MAX 2000 Series	MX20-SO-ANC	\$ 550	\$0
_____ MAX 4000 Series	MXHP-SO-ANC	\$ 995	\$0
_____ MAX TNT	TNT-SO-ANC	\$3,995	\$0
_____ GRF 400	GRF-4-SO-ANC	\$4,995	\$0

## STEP 5: Verify device software level

Ascend devices require a minimum software level to install the software option.

**IMPORTANT!** Even if you have not yet upgraded your devices to these software levels, you need to order your NavisAccess suites now to qualify for this special offer. Device software can easily be upgraded at a later date, and the software option enabled at that time.

Device	Software Level
MAX family	6.0 or higher
MAX TNT	2.0 or higher
GRF	1.4 or higher

With these software levels, if you do not have the software option installed, you will not be able to manage the device with NavisAccess. (Does not apply to Pipeline units.)

## STEP 6: Choose a maintenance program

NavisAccess software maintenance is available. Maintenance provides free upgrades for one year from the time of purchase, providing a sizable savings compared to purchasing upgrades separately. Upgrades will be sent automatically on CD to any customers on maintenance.

Maintenance is purchased on a one-to-one basis with NavisAccess software purchases. Maintenance is not available in suite forms. The following chart lists available maintenance options, and includes a cross-reference between the maintenance model number and the corresponding NavisAccess model number.

Quantity of Maintenance	Model Number	1 order needed for each copy of:	List Price
<b>NavisAccess on Windows NT</b>			
_____ NavisAccess:Console for Windows NT maintenance	CS-SM-NANT	ANC-CON-SA-NT	\$ 395
_____ NavisAccess:Trend for Windows NT maintenance	CS-SM-NANT-T	ANC-TREND	\$ 850
_____ NavisAccess:IP for Windows NT maintenance	CS-SM-NANT-IP	ANC-IP	\$ 995
<b>NavisAccess on Solaris</b>			
_____ NavisAccess:Console for Solaris standalone maintenance	CS-SM-NASOL	ANC-CON-SA-SOL	\$ 850
_____ NavisAccess:Console for HP OpenView on Solaris maintenance	CS-SM-NASOL-OV	ANC-CON-OV-SOL	\$1195
_____ NavisAccess:Trend for Solaris maintenance, standalone or OpenView	CS-SM-NASOL-T	ANC-TREND	\$ 850
_____ NavisAccess:IP for Solaris maintenance, standalone or OpenView	CS-SM-NASOL-IP	ANC-IP	\$ 995
<b>NavisAccess on HP-UX</b>			
_____ NavisAccess:Console for HP-UX standalone maintenance	CS-SM-NAUX	ANC-CON-SA-HP-UX	\$ 850
_____ NavisAccess:Console for HP OpenView on HP-UX maintenance	CS-SM-NAUX-OV	ANC-CON-OV-HP-UX	\$1195
_____ NavisAccess:Trend for HP-UX maintenance, standalone or OpenView	CS-SM-NAUX-T	ANC-TREND	\$ 850
_____ NavisAccess:IP for HP-UX maintenance, standalone or OpenView	CS-SM-NAUX-IP	ANC-IP	\$ 995

## STEP 7: Buy from your Ascend Account Executive or call your local Ascend office

## STEP 8: Getting your customers set up

When the NavisAccess software is delivered, a special access code will be included in the box. This code allows you to access a web based hash code generator from the Ascend World Wide Web site. From there you can generate the hash codes you need to enable the NavisAccess software option for your customer's product.

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