



Pipeline 15



Pipeline 15

Contents

- Applications
- Pipeline® 15 Product Overview
- Competitive Analysis
- Pricing and Availability





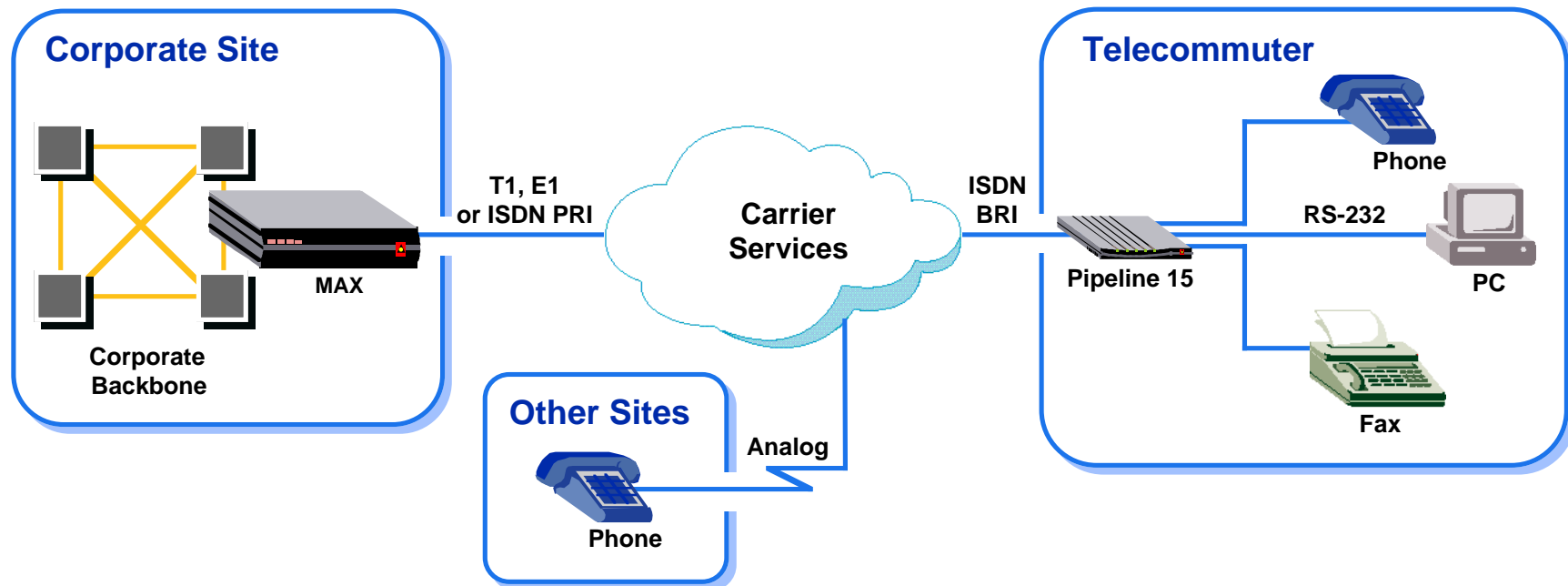
Pipeline 15

Applications

- **Telecommuting**
- **Internet access**
- **On-line services access**
- **Peer-to-peer networking**
- **Remote access**



Pipeline 15 Telecommuting

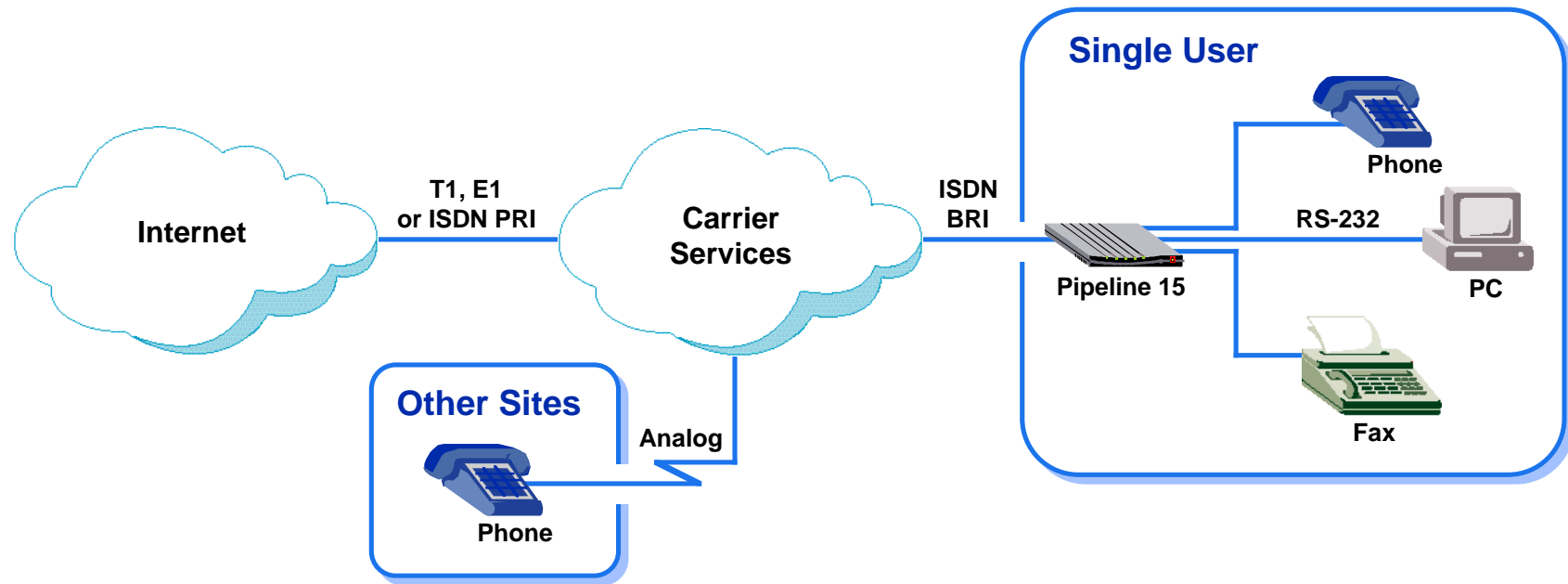


- A single PC dials into the corporate central site using a high-speed ISDN BRI line
- 2 integrated POTS jacks allow a telephone and fax to share the BRI line with the computer



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Internet Access

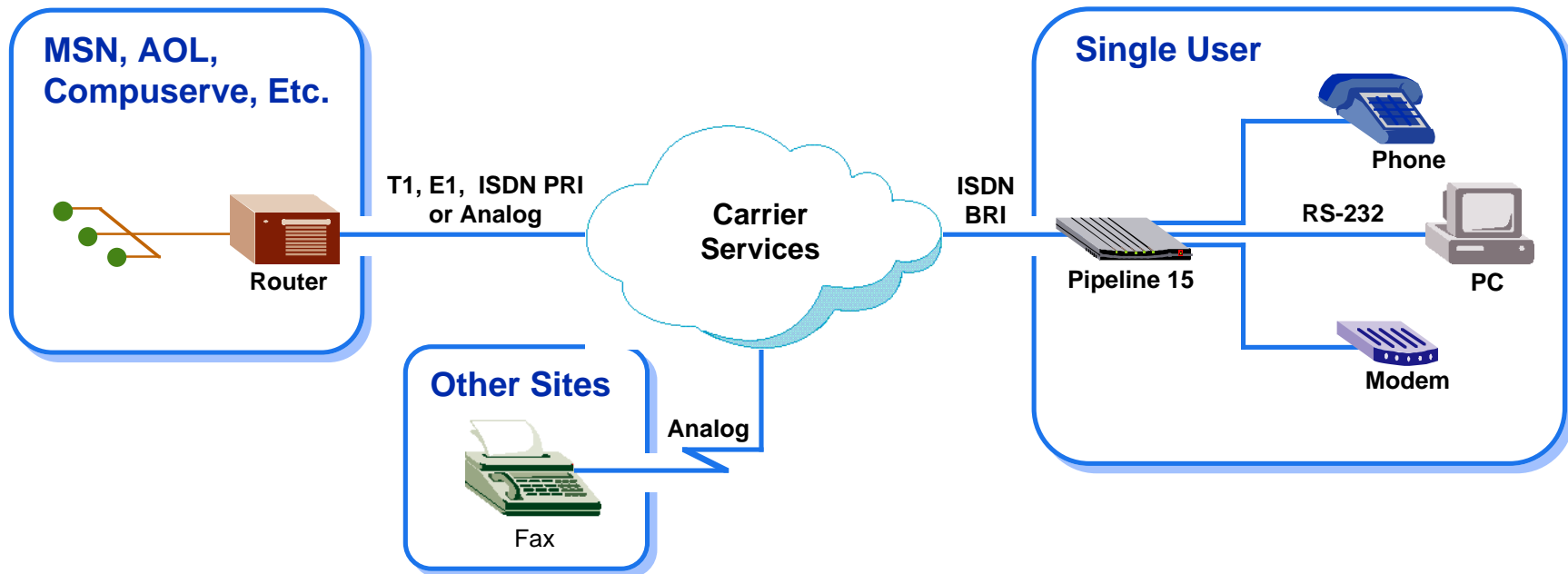


- Downloading high resolution graphics, viewing, video clips or just surfing the Net is a breeze at speeds up to 128 Kbps
- Dynamic Bandwidth Allocation™ maximizes efficiency and saves money



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On-Line Services Access

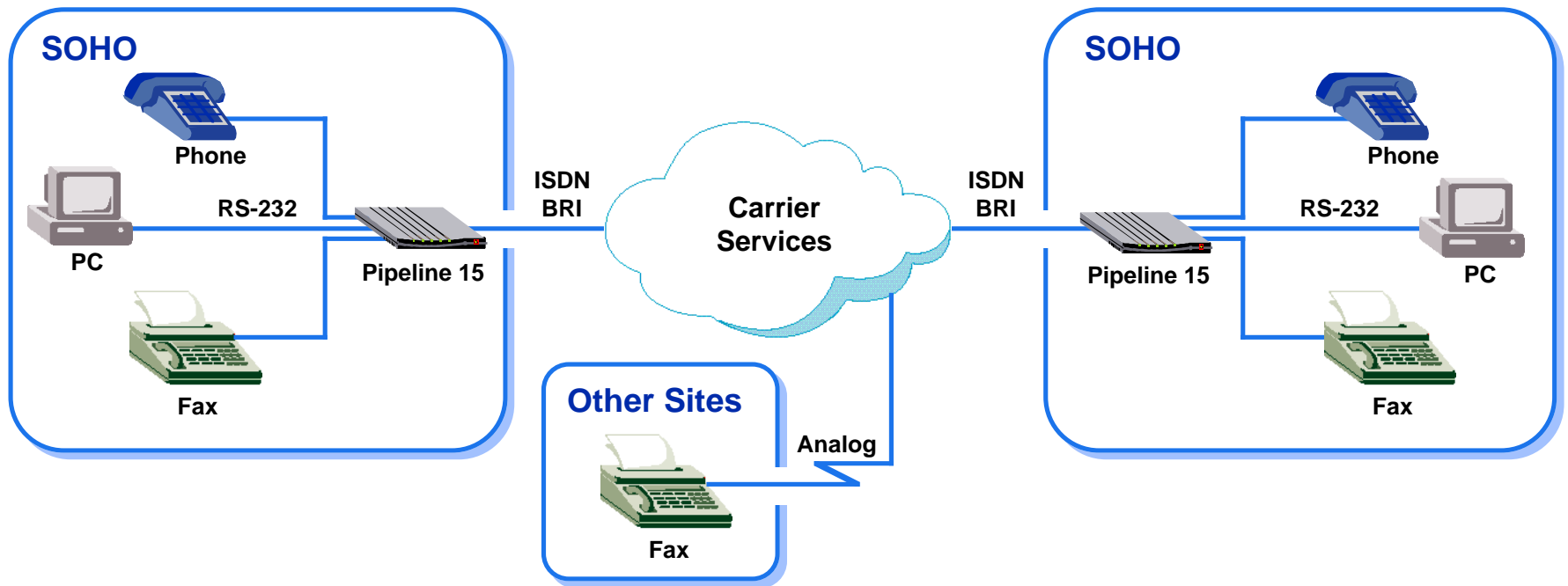


- The Pipeline 15 gives users the flexibility to connect to on-line services such as the Microsoft Network, America Online or Compuserve over a high-speed ISDN BRI line
- The dual integrated POTS ports allow simultaneous analog functionality



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Peer-to-Peer Networking

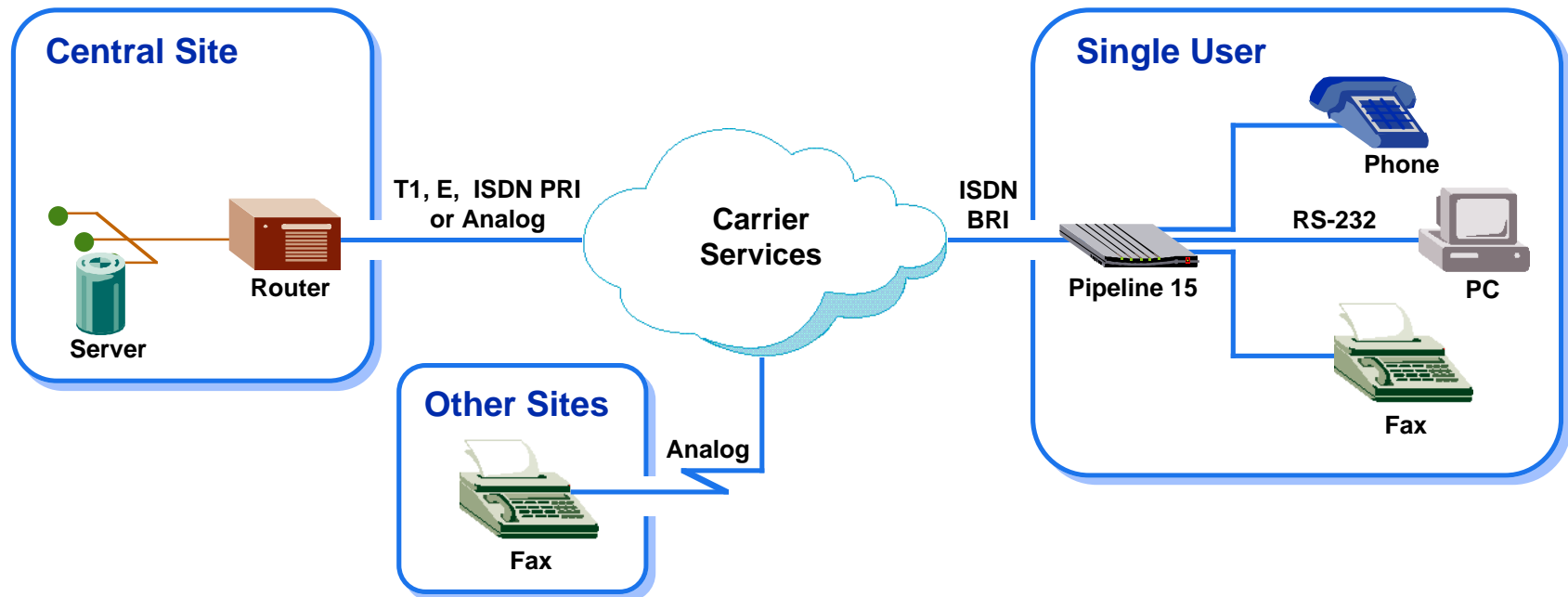


- Peer-to-Peer network with programs like WIN 95's networking neighborhood at speeds up to 128 Kbps
- The dual integrated POTS ports allow simultaneous voice and data communications over a single ISDN BRI line



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Remote Access



- **Users can retrieve e-mail or occasionally access other corporate resources using the high-speed ISDN BRI line**



Pipeline 15

Product Overview

- **Low-cost ISDN BRI Terminal Adapter**
- **2 POTS (RJ-11) Ports**
 - Advanced analog call features: CLID, hold, drop, conference (3 way call), and transfer
- **True Calling Line ID (CLID)**
 - No need for extra cable or separate program
- **WAN Protocols: PPP, MP, MP+ and V120**
 - Dynamic Bandwidth Allocation adds and drops B-channels based on bandwidth needs
 - Future support for BACP



Pipeline 15

Product Overview (cont.)

- **Inverse Multiplexing: 2 X 64 = 128 Kbps throughput**
- **Pipeline Configurator**
 - Easy to setup and use
 - Configurable within 10 minutes
- **Bundled software includes:**
 - MAXLink Pro™
 - MS Internet Explorer
 - Microsoft Network free offer
 - ECCO Pro from NetManage
 - Networking Glossary
- **Flash EEPROM Memory**
 - Makes software upgrades easy



Pipeline 15

Competitive Analysis

	Ascend Pipeline 15	3Com Impact IQ	Motorola Bitsurfr Pro	Adtran Express XTR	USR DataBurst
MSRP (<i>List Price</i>)	\$450	\$499	\$495	\$469	\$279
Approximate Street Price \$	\$349	\$350	\$400	\$375	\$250
Modern GUI (<i>No AT Command Set</i>)	Yes	Yes	No	No	Yes
2 Analog Ports	Yes	Yes	2-Yes	Yes	No
Auto ISDN Switch/SPID Detection	Yes	Yes	No	Yes	No
Dynamic Bandwidth Allocation	Yes	No	No	No	No
Windows 3.1X Support	Yes	Yes	Yes	Yes	Yes
Win 95 Plug and Play Support	Yes	Yes	Yes	Yes	Yes
Windows NT 3.51/4.0 Support	Yes	Yes	Yes	No	Yes
Macintosh Support	Yes	Limited	Limited	No	No
UNIX Support	Yes	No	No	No	No
FLASH EEPROM Support	Yes	Yes	Yes	No	No
Comprehensive Software Bundle	Yes	Yes	No	No	No



Pipeline 15

Pricing and Availability

<u>Model Number:</u>	<u>Description:</u>	<u>Price:*</u>
P15-1UBRI	Pipeline 15 TA (U) System	\$450
P15-1SBRI	Pipeline 15 TA (S/T) System	\$450

Ordering: May 6, 1997

Shipping: July 15, 1997

*US Domestic List Price